

# Proposals, Projects, & Progress: RFP to ROI Series Session 2

Join us for this comprehensive training series designed to guide legal services organizations through the intricacies of the Request for Proposal (RFP) process, from concept to completion. Learn how to craft compelling proposals, manage projects effectively, and measure return on investment (ROI) to ensure lasting impact. This series will feature Sarah Cross, an expert in legal technology and organizational strategy, who will share actionable insights and practical tools to help your team succeed. Whether you're new to RFPs or looking to refine your approach, this series is packed with valuable takeaways to elevate your organization's technology initiatives

## Session 2

In this session, Sarah Cross of Lakeshore Legal Aid shares information on the vetting and evaluation phase of the RFP process.

Video will be posted shortly.

[Go to Session 1](#)

Last updated on March 28, 2025.

[All Things TIG Project Management](#)

Files

[Sample RFP Evaluation Team Handbook](#)

[Sample RFP Evaluation Worksheet](#)

[AI Prompt Sheet for Drafting RFP Evaluation Criteria](#)

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